



Item: Purchase of one 2016 ARV (Alternative Response Vehicle)
From: Doug Alm, Vehicle Maintenance Supervisor
Initiated By: Public Works Department
Presented By: Jim Rearden, Public Works Director
Action Requested: Approve Purchase

Suggested Motion:

1. Commissioner moves:

“I move that the City Commission (approve/reject) the purchase of one 2016 Ford E-450 Chief XL Demo 7069 ARV (Alternative Response Vehicle) to Hughes Fire Equipment of Spokane, Washington; through H-GAC (Houston-Galveston Area Council) cooperative purchasing agreement in the amount of \$160,525 and authorize the City Manager to make the purchase.”

2. Mayor calls for a second to the motion, Commission discussion, public comment, and calls for the vote.

Staff Recommendation: Staff recommends that the City Commission approve the purchase to Hughes Fire Equipment of Spokane, Washington for a total of \$160,525.

Background:

Purpose

This unit will be utilized to respond to medical calls and to transport patients in the event that the ambulance service is overwhelmed. The unit will also be used as an alternate response vehicle so that when staffing allows, it can respond in an efficient manner to help reduce response times.

This unit will be used to replace the aging, third hand, ARV that is frequently out of service due to maintenance issues. It replaces Unit #102 VIN #1FV3GFBCC5SL857388, mileage 103,100, which will be declared surplus in 2017 and sold at a later date.

Evaluation and Selection Process

On November 3, 2015 the City Commission approved a Cooperative Purchasing Agreement with H-GAC. The H-GAC Cooperative Purchasing Group is over 30 years old and has over 58 members in the Pacific Northwest alone. The group has significant group purchasing capability to negotiate favorable pricing. The H-GAC Cooperative utilizes a competitive bidding process that meets Montana State MCA section 7-5-2301 procurement standards and requirements.

Participation in the program allows the City to get the best price on equipment based on the buying power of H-GAC. The purchasing group is better able to negotiate lower prices than any single member based on economies of scale and up front pricing discounts. The City also receives the exact equipment as specified from a manufacturer of their choice. Utilizing this program reduces the workload of City staff in the time and effort associated with bid/proposal process.

Conclusion

The bid specifications from H-GAC meet specifications for the ARV.

Fiscal Impact: Funds for this purchase were identified in the Great Falls Fire Rescue FY 2016-2017 General Fund Budget.

Alternatives: The City Commission could vote to reject the purchase of one 2016 ARV (alternative response vehicle).

Attachments/Exhibits:

Hughes Fire Equipment Purchase Agreement
H- GAC Contract Pricing Worksheet



Hughes Fire Equipment, Inc.
910 Shelley Street
Springfield, OR 97477
T: 541-747-0072
F: 541-747-0073

www.hughesfire.com

PURCHASE AGREEMENT


This agreement, made by and between Hughes Fire Equipment, Inc., hereinafter called the "Company" and the City of Great Falls, Montana, hereinafter called the "Buyer".

Witnessed:


1. That the Company agrees to sell upon conditions which are written below, the vehicle herein described as one (1) Ford E-450 Braun Chief XL Demo 7069 ambulance, which is in accordance with the specifications and guarantees submitted and which are made part of this agreement and contract. This stock unit is sold on an as is basis with a Braun (1) year bumper to bumper warranty and any remaining vendor warranties.
2. Delivery is to be made F.O.B. Great Falls, Montana, within 30 to 60 working days after approval of this contract duly executed. The Company is not responsible for delays due to causes beyond the control of the Company.
3. The Buyer agrees to purchase and pay for the property described above, the total amount of one hundred sixty thousand five hundred twenty-five dollars *** \$160,525.00 ***, to be paid to the Company in the manner hereinafter stated.
4. Payment to be made upon contract execution.
5. This contract covers all agreements, expressed or implied, between the undersigned Company and Buyer.

HUGHES FIRE EQUIPMENT, INC.
910 SHELLEY STREET
SPRINGFIELD, OREGON 97477
PHONE: 541.747.0072

CITY OF GREAT FALLS
105 9TH STREET SOUTH
GREAT FALLS, MONTANA
PHONE: 406.727.8070



Authorized Representative
Date: 12-14-16



Authorized Representative
Date: 12/21/16

