



Item: Two New 2016 Pumper Fire Trucks
From: Stephen Hester, Fire Chief
Initiated By: Great Falls Fire Rescue
Presented By: Stephen Hester, Fire Chief
Action Requested: Approve Purchase of two 2016 Peterbilt Pumper AS573 fire trucks

Suggested Motion:

1. Commissioner moves:

“I move that the City Commission (approve/reject) the purchase of two new 2016 Peterbilt Pumper AS573 fire trucks to Pierce Manufacturing, Inc in the amount of \$796,859 and authorize the City Manager to execute the contract documents.”

2. Mayor requests a second to the motion, Commission discussion, public comment, and calls for the vote.

Staff Recommendation: Staff recommends that the City Commission approve the purchase of two new 2016 Peterbilt Pumper AS573 fire trucks to Pierce Manufacturing, Inc in the amount of \$796,859.

Summary: On November 3, 2015 the City Commission authorized the participation in the Houston Galveston Area Council (H-GAC) Cooperative Purchasing Program. This purchase is being made through the H-GAC Purchasing Program. The City received \$35,579 in discounts for 100% prepayment and two units being purchased, manufactured and delivered at the same time. If units are not ordered, manufactured and delivered at the same time revised pricing will be required, which would result in an increased cost. The pricing is only valid for an H-GAC purchase on contract FS12-13, which expires November 30, 2015. Orders submitted after November 30, 2015 will be subject to increased contract pricing.

Fiscal Impact: Funds for the trucks purchase will be provided by a loan applied for and approved from the Montana Board of Investments (as previously mentioned at prior City Commission Work Sessions). The loan closing documents will be presented to the City Commission for approval in the near future.

Alternatives: The City Commission could vote to reject the purchase.

Attachments/Exhibits: Pierce Proposal Sheet, H-GAC Contract Pricing Worksheet FS12-13.



November 12, 2015

Great Falls, MT
Two (2) Peterbilt Pumpers AS573

\$ 832,438.00

Proposal Price

(9,443.00)

Less payment upon completion @ factory discount

(26,136.00)

* Deduct for 100% pre-payment with contract
If this option is elected, the discount is in addition to the chassis progress payment discount and the payment upon completion at the factory discount.

Proposal price including discounts

796,859.00

Terms:

The unit(s) would be ready for delivery from the factory within 9 to 11.5 months after contract execution.

The above pre-payment discount will be valid for 90 days.

Two (2) unit pricing is based on both units being purchased, manufactured and delivered at the same time. If units are not ordered, manufactured and delivered at the same price revised pricing will be required.

If payment discount options are not elected standard payment terms will apply: Final payment will be due 30 days after the unit leaves the factory for delivery. If payment is not made at that time a late fee will be applicable.

The proposal price is based on the unit being purchased through HGAC. This pricing is only valid for an HGAC purchase on contract FS12-13 which expires November 30, 2015. Orders submitted after November 30, 2015 will be subject to new contract pricing.

Transportation of the unit to be driven from the factory is included in the pricing. However, if we are unable to obtain necessary permits, due to the weight of the unit, and the unit must be transported on a flat bed, additional transportation charges will be the responsibility of the purchaser. We will provide pricing at that time if necessary.



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

FS12-13

Date Prepared:

11/12/2015

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

Buying Agency:	City of Great Falls, MT	Contractor:	Pierce Manufacturing, Inc.
Contact Person:	Doug Alm	Prepared By:	Dean Stock
Phone:	406-771-1401	Phone:	541-747-0072
Fax:		Fax:	541-747-0072
Email:	dalm@greatfallsmt.net	Email:	dstock@hughesfire.com

Product Code:	UC04	Description:	Peterbilt, 2-Door, OME Cab, Aluminum Body, Single Axle, 1250 GPM Pump, Mid-Mounted Pumper
---------------	------	--------------	---

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 211,788.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			\$ 148,415.00
Subtotal B:			148,415.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			\$ 48,045.00
Subtotal C:			48,045.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is:

13.34%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	2	X Subtotal of A + B + C:	408,248.00	=	Subtotal D:	816,496.00
-------------------	---	--------------------------	------------	---	-------------	------------

E. H-GAC Order Processing Charge (Amount Per Current Policy)

Subtotal E: 2,000.00

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Delivery	11,700.00		
Performance Bond	2,242.00		
Pre-payment discounts	(35,579.00)		
Subtotal F:			(21,637.00)

Delivery Date:

G. Total Purchase Price (D+E+F):

796,859.00

Pride Number	Qty	Description	Published Options	Unpublished Options
108	1	Change to Air Ride Suspension, Single	2278	
112	1	Tire Chains - Onspot	3704	
202	1	Aluminum Wheels, front	1751	
203	1	Aluminum Wheels, Rear Single Axle	2701	
207	1	Upgrade Kenworth/Peterbilt to 4 Door	12718	
623741	1	Cab, Pbt, Pierce 4-dr Convrnsn, 53.5", W/Windows in Back Wall,2 Pc Windshield		9341.31
208	1	Intercom System (up to 6 position, 2 with radio, 6 headsets non-wireless)	5562	
211	1	Camera System, Sides and rear with monitor	1817	
653533	1	Camera, Pierce, 7" LCD, Rear Camera Only		-976.41
230	1	Radio with Weatherband	1156	
308	1	Pierce Husky 3, Single Agent (5) discharges	11466	
313	1	Foam Cell 20 Gallons	1331	
402	1	Add Front Bumper Line (including hose tray & cover)	2886	
411	1	Add Mechanical Seal to Pump	749	
415	1	Each Additional Transverse Preconnect 2.5 or 3" plumbing	2816	
419	1	Hose Reel, Under Cab w/ 100' Hose	3770	
420	1	Increase Pump from 1250 to 1500 gpm	5014	
423	1	MIV Valves Electric with manual back-up (each)	5745	
424	1	Provide (2) Speedlays IPO Crosslay with Rollers	5000	
426	2	Pump Panel Enclosure	9006	
612265	1	Enclosure, Roll-up door, DS Pump Panel, Inc Speedlays - Gortite, PMFD		2416.15
612263	1	Enclosure, Roll-up door, PS Pump Panel, Inc Speedlays, Gortite, PMFD		2416.15
430	1	Electric Extenda Gun	4969	
450	1	Electric Cord Reel with 200' of 10/3	1852	
453	1	Hose Bed Cover, Aluminum	5834	
460	2	Roof Compartment, Each	5958	
461	1	Adjustable Compartment shelves (6)	960	
462	1	Swing-out tool board	1741	
463	4	Slide-out floor tray	2848	
464	1	Adjustable slide-out tray	789	
466	1	Traffic Directing light bar	1435	
476	1	Auto-eject 15 amp	438	
479	1	Kussmaul Charger 1200	1552	
531324	1	Charger, Sngl Sys, Kussmaul, 1000, 091-56-12 w/Battery Saver		-235.2
482	1	LED under cab/body lighting (8)	1791	
483	1	12 volt LED Brow light	1762	
485	2	12 volt LED Pole light (per light)	3828	
487	4	SCBA Cylinder storage in fender panel triple (each)	3168	
556	1	Gas 5 KW	6405	
816	1	Deck Gun with Tips, Electric	8858	
543602	1	Monitor, TFT Hurricane Electric Monitor, Panel and Wireless Control		2274.2
973	1	Full Height - Depth Compartments	5800	
977	1	Ladder Storage next to tank	2478	
978	1	LED Emergency Light Package	6479	
585856	1	Frame Liner, Peterbilt, 3/4 Length Steel Inner Liner		1445.75
637869	1	Air Disc Brakes, Front Only - Peterbilt 348, Up To 14.6k Frt		1214.4
620086	1	Exhaust Modifications, Commercial Chassis, Horizontal Exhaust, DS Exit, non-NFPA		771.68
583539	1	Step Package, Deluxe Alum 4-way, w/LH Alum Fuel Tank, Peterbilt, 4-Door		2329.66
608911	1	FSC Storage, Crew Cab Center, Fwd Facing, KW/PB Crew Cab		1691.61
531877	3	Bracket, Air Bottle, Zico, QLM-U Universal Style		1973.48
650357	1	Spotlight, Golight/RadioRay®, Model 20**4, LED, 2 Lts		1576.48
689497	1	Tailboard, T-Shaped, 24" & 8" Deep, Angled Corners		1207.45
625184	1	Guard, Drip Pan, S/S, Rollup Door, Pumper		944.24
656031	1	Compt, Backboard Storage, Over Pump		1510.56
4940	1	Outlet, Left Side, 2.50"		1707.54
5047	1	Outlet, 4.00" w/4.00" Right, Handwheel		4453.08
4995	2	Outlet, Rear, 2.50"		4046.76
76629	1	Receptacle, 15A 120V 3-Pr 3-Wr SB Dup, Shoreline Int		848.8
619174	1	Box, Junc, Woodhead, 3Wire, 4-20A 120V SB		1133.61
516901	1	Receptacle, 15A 120V 3-Pr 3-Wr SB Dup, Shore/Gen, Interior		1867.01

583491	1	Paint by Pierce, Any Color, w/Pierce 4-Door Conversion, PMFD		3027.58
83115	1	Compartment for Booster Reel, Crew Cab, Right Side		1059.11

Base Bid	\$	211,788.00	
Published Options	\$	148,415.00	
Total Published Options	\$	360,203.00	
Unpublished Options	\$	48,045.00	13.34%
Total Options w/o HGAC Fee	\$	408,248.00	