



**Item:** Resolution 10041 Golf Fees

**Initiated By:** Park & Recreation Department & Golf Advisory Board

**Prepared By:** Marty Basta, Park and Recreation Director  
Greg Doyon - City Manager  
Melissa Kinzler – Fiscal Services Director

**Presented By:** Marty Basta – Parks and Recreation Director

**Action Requested:** Conduct a Public Hearing and Approve Resolution 10041

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**Public Hearing:**

1. Mayor conducts public hearing, calling three times each for proponents and opponents.
2. Mayor closes public hearing and asks the will of the Commission.

**Suggested Motion:**

1. Commissioner moves:

“I move the City Commission (approve/deny) Resolution 10041 Golf Fees.”

2. Mayor calls for a second, discussion, and calls for the vote.
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**Staff Recommendation:** Staff recommends that the City Commission approve Resolution 10041 Golf Fees. Resolution 10041 would repeal Resolution 9906 and set fees for the 2014 golf season, which includes a 6%, across the board, increase in golf fees.

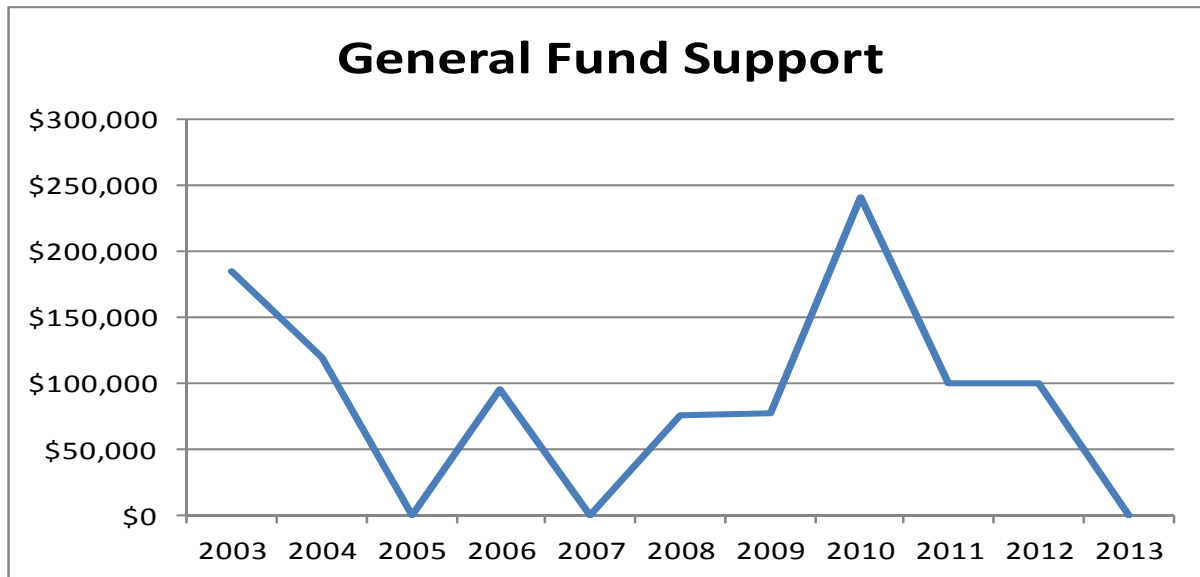
**Background:** The Golf Courses Fund has been identified by the City Manager as an “At Risk Fund” during the past two budget cycles. Despite some revenue improvements (attributable to marketing efforts and promotions as well as an increase in the customer base which was impacted by the closure of a local golf course in 2008), the Golf Courses have only met the bonds covenants in FY2010 and FY2012. Generally speaking, without Pooled Cash support, the golf courses could not meet operations, capital outlay needs, and/or debt service.

Raising fees will help revenues somewhat, but is not adequate to cover all of its needs and expenses. The City Commission, perhaps during upcoming fee reviews and FY15 budget

development will need to work with staff to determine what subsidy level is appropriate for this recreational activity in the years ahead.

Due to reductions in General Fund support of the past several years (none in FY14) equipment purchases have been reduced or deferred for several years. FY 2014 all proposed purchases were deferred including golf carts. Deferring golf cart purchases, reduces the trade value used toward new golf carts (total of 14 golf carts purchased annually). A total of 26 pieces of equipment has been deferred, some for as many as eight years. This does not include the 14 golf carts that were scheduled to be replaced in FY 2014.

The Golf Courses Fund has a significant cash deficit covered by the General Fund (Pooled Cash reconciled to the General Fund at the end of the year). The subsidy was necessary to meet the Revenue Bond payments. The Golf Courses Fund currently owes the General Fund \$1,371,326 (which the General Fund does not have at this point). Repayment for example at \$50,000 a year, would take 28 years to resolve this deficit.

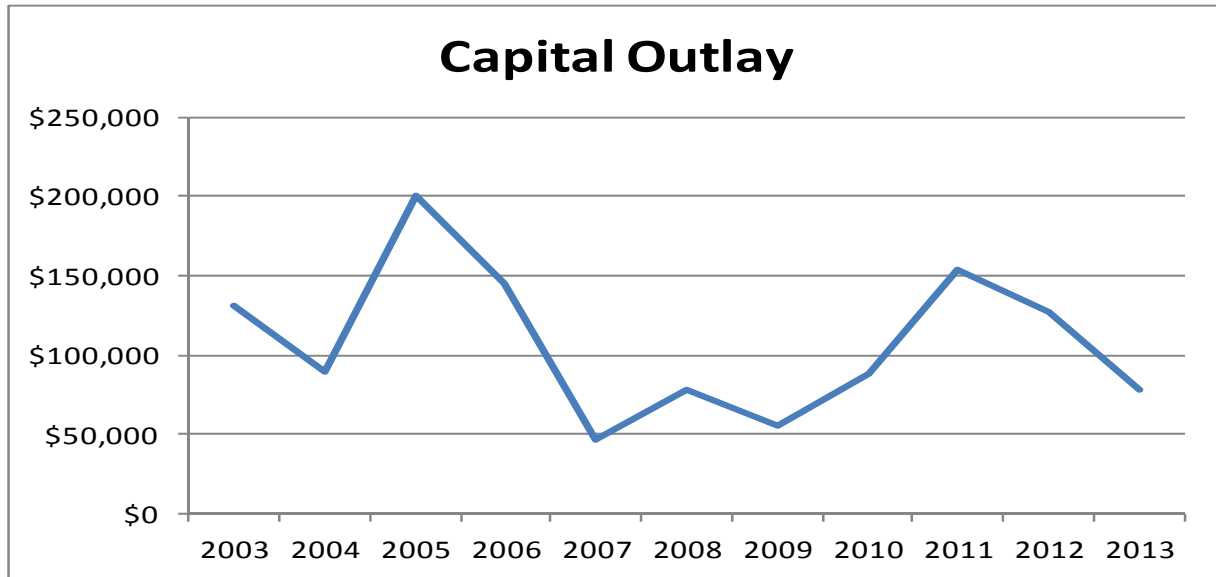


Parks and Recreation staff suggested that in FY 2017, the Golf Courses Fund should have adequate funds to begin paying off the General Fund debt in annual payments. However, depending on weather, golfing rounds, equipment maintenance needs, the Golf Courses Fund may be incapable of repaying the General Fund. Because of this ongoing “loan” or “subsidy” the Commission may be required to reclassify that debt (and maybe ultimately write it off) in the CAFR for the City’s annual audit.

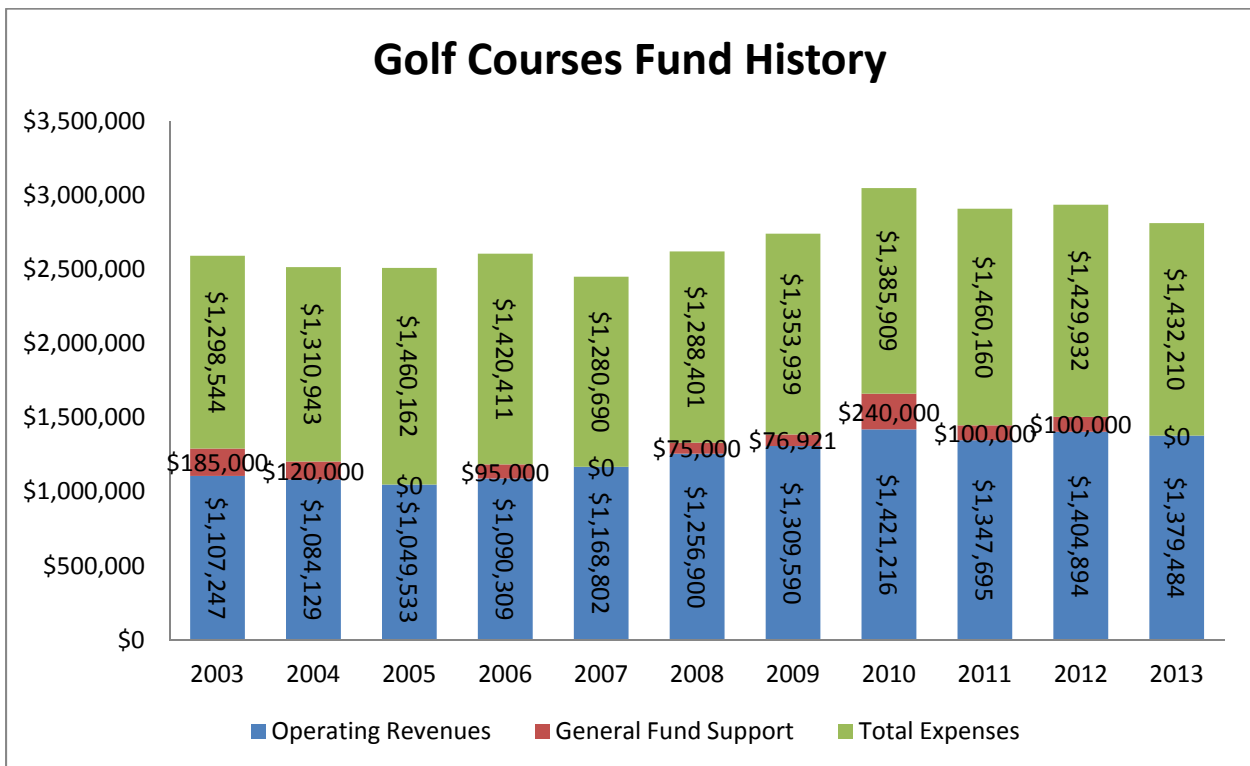
**Concurrences:** On October 28, 2013, staff reviewed fees with members of the Golf Advisory Board. At their regular meeting on November 25, the Golf Advisory Board recommended that the City Commission approve Resolution 10041 Golf Fees.

**Fiscal Impact:** Fees for the golf courses have not been increased since 2010. The 6% increase is projected to increase golf courses revenues by approximately \$85,000. Parks and Recreation staff is recommending that these funds be used for capital needs, maintenance equipment upgrades as well as Bond payments. The City Manager and Fiscal Services Director recommend using any

increased revenue toward operational expense – not additional capital outlay. While requested capital outlay amounts have been reduced and/or deferred, the Golf Courses Fund has received funding for capital needs.



The golf courses are making two debt payments for past improvements to the courses which total \$240,000 for FY 2014. The first and largest, Golf Series 1998, which represents 77% of the total debt payment, will be paid off in FY 2016. The second, Golf Series 1999, will be paid off in FY 2020.



**Alternatives:** There are no good alternatives at this time without reducing the level of service presently enjoyed by the public at the golf courses. The City is bound to retire the revenue bonds and cannot contemplate selling, leasing (privatizing), or discontinuing the golf program at this point. The General Fund also cannot continue to bear significant subsidies while it attempts to rebuild its own undesignated fund balance. In the past, funds have been used from the Park Trust to assist with golf courses capital improvements. A prior loan in the amount of \$248,289 was written off on November 15, 2004 because the Golf Fund could not repay the Park Trust.

**Attachments/Exhibits:** Resolution 10041 Proposed Golf Fees.  
Resolution 9906 Current Golf Fees.

**RESOLUTION 10041**  
**A RESOLUTION TO ESTABLISH GOLF FEES FOR**  
**EAGLE FALLS GOLF CLUB AND ANACONDA HILLS GOLF COURSE**

**BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF GREAT FALLS, MONTANA,** that Resolution 9906 is hereby repealed.

**BE IT FURTHER RESOLVED** that the fee structure for green fees, cart storage, yearly and daily trail fees and cart rentals are hereby established as follows:

<b>AH: Anaconda Hills Golf Course</b>			<b>EF: Eagle Falls Golf Club</b>		
	<b>AH</b>	<b>EF</b>	<b>Joint</b>		
<b>SEASON PASS</b>					
Adult Full Season Pass	510.00	565.00	650.00		
Adult Full Couple Season Pass	955.00	1,040.00	1,185.00		
Adult Restricted Season Pass	395.00	450.00	510.00		
Adult Restricted Couple Season Pass	730.00	815.00	900.00		
Junior Full Season Pass	210.00	230.00	255.00		
Junior Restricted Season Pass	170.00	180.00	190.00		
	<b>AH</b>	<b>EF</b>	<b>Joint</b>		<b>Anytime</b>
<b>TRAIL FEE</b>					
Daily Trail Fee					14.00
Season Trail Free			280.00		
<b>CART STORAGE FEE</b>					
Storage Cart Gas		250.00			
Storage Cart Electric		280.00			
	<b>AH</b>	<b>EF</b>	<b>AH</b>	<b>EF</b>	
	<b>weekday</b>	<b>weekday</b>	<b>weekend</b>	<b>Weekend</b>	<b>Anytime</b>
<b>GREEN FEES</b>					
18 Hole Green Fee	26.00	30.00	30.00	33.00	
9 Hole Green Fee	16.00	18.00	18.00	19.00	
Junior Green Fee (all day)	15.00	17.00	17.00	18.00	
<b>GREEN FEE SPECIALS</b>					
Weekday Swing Time 1:00-4:00	18.00	20.00			
Weekend Swing Time 2:00-on			21.00	24.00	
Swing Time Cart Rental (per person*)			*11.00	*11.00	
<b>CART RENTAL</b>					
Cart Rental 9 Hole (per person*)					*9.00
Cart Rental 18 Hole (per person*)					*14.00
Annual Cart Pass					675.00
<b>TOURNAMENT</b>					
Tournament Reservation Fee					5.00
Cyber Card					60.00

**PASSED AND ADOPTED** by the City Commission of the City of Great Falls, Montana,  
this 3<sup>rd</sup> day of December, 2013.

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Michael J. Winters, Mayor

ATTEST:

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Lucy Hallett, Deputy City Clerk

(Seal of the City)

APPROVED FOR LEGAL CONTENT:

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Sara R. Sexe, City Attorney

**RESOLUTION 9906**  
**A RESOLUTION TO ESTABLISH GOLF FEES FOR**  
**EAGLE FALLS GOLF CLUB AND ANACONDA HILLS GOLF COURSE**

**NOW THEREFORE, BE IT RESOLVED BY THE GREAT FALLS CITY COMMISSION**  
**THAT:** All past fee structures for green fees, cart storage, yearly and daily trail fees and cart rental as established in Resolution 9726 are hereby amended.

<b>AH: Anaconda Hills Golf Course      EF: Eagle Falls Golf Club</b>					
	<b>AH</b>	<b>EF</b>	<b>Joint</b>		
<b>SEASON PASS</b>					
Adult Full Season Pass	480.00	530.00	610.00		
Adult Full Couple Season Pass	900.00	980.00	1,115.00		
Adult Restricted Season Pass	370.00	425.00	480.00		
Adult Restricted Couple Season Pass	690.00	770.00	850.00		
Junior Full Season Pass	200.00	215.00	240.00		
Junior Restricted Season Pass	160.00	170.00	180.00		
	<b>AH</b>	<b>EF</b>	<b>Joint</b>		<b>Anytime</b>
<b>TRAIL FEE</b>					
Daily Trail Fee					13.00
Season Trail Free			265.00		
<b>CART STORAGE FEE</b>					
Storage Cart Gas		235.00			
Storage Cart Electric		265.00			
	<b>AH</b>	<b>EF</b>	<b>AH</b>	<b>EF</b>	
	<b>weekday</b>	<b>weekday</b>	<b>weekend</b>	<b>Weekend</b>	<b>Anytime</b>
<b>GREEN FEES</b>					
18 Hole Green Fee	24.00	28.00	28.00	31.00	
9 Hole Green Fee	15.00	17.00	17.00	18.00	
Junior Green Fee (all day)	14.00	16.00	16.00	17.00	
<b>GREEN FEE SPECIALS</b>					
Weekday Swing Time 1:00-4:00	17.00	19.00			
Weekend Swing Time 3:00-on			20.00	23.00	
Swing Time Cart Rental (per person*)			*10.00	*10.00	
<b>CART RENTAL</b>					
Cart Rental 9 Hole (per person*)					*8.00
Cart Rental 18 Hole (per person*)					*13.00
Annual Cart Pass					635.00
<b>TOURNAMENT</b>					
Tournament Fee (non-refundable deposit)					106.00
Tournament Reservation Fee					5.00
Cyber Card					55.00

**PASSED** by the City Commission of the City of Great Falls, Montana, this 16<sup>th</sup> day of November, 2010.

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Lisa Kunz, City Clerk

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Michael J. Winters, Mayor

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James W. Santoro, City Attorney

State of Montana                    )  
County of Cascade:               ss  
City of Great Falls                )

I, Lisa Kunz, City Clerk of the City of Great Falls, Montana, do hereby certify that the foregoing Resolution 9906, was placed on its final passage and adoption, and was passed and adopted by the City Commission of said City at a Regular Meeting thereof held on the 16<sup>th</sup> day of November, 2010, and approved by the Mayor of said City, on the 16<sup>th</sup> day of November, 2010.

**IN WITNESS WHEREOF**, I have hereunto set my hand and affixed the Seal of said City, this 16<sup>th</sup> day of November, 2010.

(Seal of City)

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Lisa Kunz, City Clerk