City Commission Work Session Civic Center, Gibson Room 212 Mayor Reeves presiding

CALL TO ORDER: 5:30 PM

CITY COMMISSION MEMBERS PRESENT: Cory Reeves, Susan Wolff, Joe McKenney and Rick Tryon. Commissioner Shannon Wilson was excused.

STAFF PRESENT: City Manager Greg Doyon and Deputy City Manager Chuck Anderson; City Attorney David Dennis; Public Works Director Chris Gaub; Finance Director Melissa Kinzler, Deputy Director Kirsten Wavra and Financial/Tax/Budget Analyst Levi Johnson; Planning and Community Development Director Brock Cherry; Park and Recreation Director Steve Herrig; Information Technology Director Todd Feist; Municipal Court Supervisor Morgan Medvec; Fire Chief Jeremy Jones; Police Chief Jeff Newton; and, Deputy City Clerk Darcy Dea.

PUBLIC COMMENT

Donna Williams, 2916 2nd Avenue North, provided and discussed an International Renewable Energy Agency and Elekrek handout. She explained that the way to save money and make the City a better place is to make the Electric City electric again. Ms. Williams suggested that the City require new construction to be solar-ready and utilize electric vehicles.

1. SEMI-ANNUAL BUDGET REVIEW

Finance Director Melissa Kinzler and Deputy Director Kirsten Wavra reviewed and discussed the following PowerPoint:

Quarterly Budget Review





- 4th Quarter Fiscal Year 2023
- 2nd Quarter Fiscal Year 2024

4th Quarter Fiscal Year 2023

General Fund

- Fund Balance Comparison
- Revenue
 - Tax Revenue
- Expenses



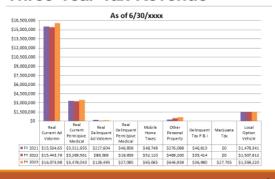
General Fund Three Year Comparison

	As of 6/30/xxxx		
	Fiscal Year	Fiscal Year	Fiscal Year
	2023	2022	2021
Revenue Totals	\$36,143,514	\$34,001,701	\$33,973,714
Expenditure Totals	\$37,205,207	\$35,302,147	\$34,526,215
Revenue Over (Under) Expenditures	(\$1,061,693)	(\$1,300,446)	(\$552,501)
Beginning Fund Balance, 7/1	\$11,741,081	\$13,041,527	\$13,594,028
Net Change	(\$1,061,693)	(\$1,300,446)	(\$552,501)
Ending Fund Balance, 6/30	\$10,679,388	\$11,741,081	\$13,041,527

Unreserved Balance	\$7,299,558	\$7,156,251	\$8,456,69
Reserved CARES Act Balance	\$3,379,830	\$4,584,830	\$4,584,83
Fund Balance Total	\$10,679,388	\$11,741,081	\$13,041,52
Unreserved % (22% Policy)	19.62%	20.27%	24.499
CARES Act %	9.08%	12.99%	13.289
Fund Balance % Total	28.70%	33.26%	37.779



General Fund Three Year Tax Revenue



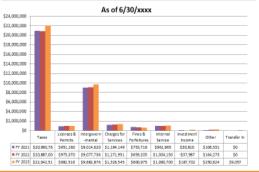


2nd Quarter Fiscal Year 2024

General Fund

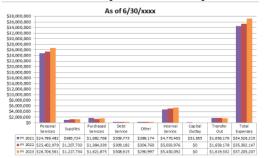
- Fund Balance Comparison
- Cash Flow
- Revenue
- Tax Revenue
- Expenses

General Fund Three Year Revenue Comparison





General Fund Three Year Expense Comparison



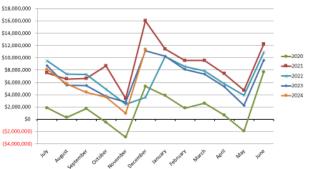


General Fund Three Year Comparison

	As of 12/31/xxxx		
	Fiscal Year	Fiscal Year	Fiscal Year
	2024	2023	2022
Revenue Totals	\$20,082,949	\$18,600,350	\$8,826,472
Expense Totals	\$19,853,268	\$19,261,726	\$18,302,916
Revenue Over (Under) Expenditures	\$229,681	(\$661,376)	(\$9,476,444)
Beginning Fund Balance, 7/1	\$10,679,388	\$11,741,081	\$13,041,527
Net Change	\$229,681	(\$661,376)	(\$9,476,444)
Ending Fund Balance, 12/31	\$10,909,069	\$11,079,705	\$3,565,083
Unreserved Fund Balance CARES Reserved Balance Total Fund Balance	\$8,527,303 \$2,381,766 \$10,909,069		

General Fund Monthly Cash Flow by Fiscal Year





OFFICE

General Fund Updated Budget Drivers

Newly Taxable Property	Budgeted	\$ 400,000	
•	Newly laxable Property	Actual	\$ 1,510,213
		Increase	\$ 1,110,213
	Protested Taxes		

City's Protested Taxes at 12/31/2023	1:	Half Taxes Due
General Levy	\$	474,924.52
Permissive Medical Levy	\$	93,669.92
Soccer Park Levy	\$	3,895.10
Library Levy	\$	52,973.65
West Bank TID	\$	19,387.56
Total Protested Taxes	8	644 850 75

· Reimbursement from Sale of Centene Building

General Fund	\$ 800,000
Water Fund	\$ 62,674
Sewer Fund	\$ 74,768
Street Fund	\$ 62,558
Total Reimbursed to City	\$ 1.000.000

10



General Fund Updated Budget Drivers

Marijuana Tax Revenue

Quarter 1 (Partial)	\$	27,705
Quarter 2	\$	55,564
Quarter 3	\$	56,179
Total Received to Date	\$	139,448
Estimated Annual Amount	e	220,000

· National Opioid Settlement Revenue

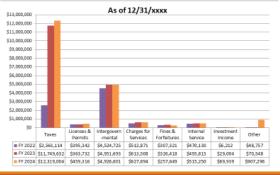
Total Received to Date \$ 83,308 Must be used for opioid related expenses

General Fund
General Fullu
Unreserved Fund Balance
Uniteserveu Fund Dalance

	FY2024 Adopted Budget		FY2024 Projected	
Beginning Fund Balance, 7/1	\$ 10,225,303		\$ 10,679,388	
Net Change	\$ (998,064)		\$ 38,558	
Ending Fund Balance, 12/31	\$ 9,227,239		\$ 10,717,946	
Unreserved Fund Balance	\$ 6,845,473	17.57%	\$ 7,299,558	1
CARES Reserved Balance	\$ 2,381,766	6.11%	\$ 3,418,388	
Total Fund Balance	\$ 9,227,239	23.68%	\$ 10,521,836	2



General Fund Three Year Revenue Comparison



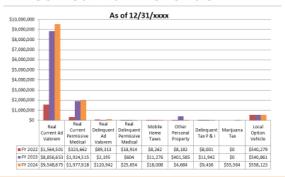
General Fund Budget to Actual Comparison

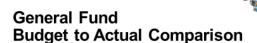
General Fund	FY2024	As of	% to
Revenues	Budget	12/31/2023	Date
Taxes	\$24,182,096	\$12,319,004	50.9%
Licenses & Permits	\$916,500	\$459,316	50.1%
Intergovernmental	\$9,730,562	\$4,926,601	50.6%
Charges for Services	\$1,149,262	\$627,894	54.6%
Fines & Forfeitures	\$680,000	\$257,649	37.9%
Internal Service	\$1,102,343	\$515,250	46.7%
Investment Income	\$20,000	\$69,939	349.7%
Other	\$192,674	\$907,296	470.9%
Total Revenue	\$37.973.437	\$20.082.949	52.9%

14



General Fund Three Year Tax Revenue





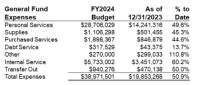
	FY2024	As of	% to
Tax Revenue Detail	Budget	12/31/2023	Date
Real Current Ad Valorem	\$17,839,752	\$9,548,675	53.5%
Real Current Permissive Medical	\$3,962,344	\$1,977,918	49.9%
Real Delinquent Ad Valorem	\$665,000	\$120,942	18.2%
Real Delinquent Permissive Medical	\$85,000	\$25,654	30.2%
Mobile Home Taxes	\$45,000	\$18,008	40.0%
Other Personal Property	\$150,000	\$4,684	3.1%
Delinquent Tax Penalty & Interest	\$35,000	\$9,436	27.0%
Marijuana Tax	\$0	\$55,564	
Local Option Vehicle	\$1,400,000	\$558,123	39.9%
Total Tax Revenue	\$24,182,096	\$12,319,004	50.9%



General Fund Three Year Expense Comparison



General Fund Budget to Actual Comparison





Golf Courses Fund Three Year Comparison



	Fiscal Year 2024
Funds	Needing Attention

- Golf Courses
- Planning & Community
- Recreation
- Development
- Multi-Sports
- · Health & Benefits
- Civic Center Events Human Resources
- Parking

		As at 11/30/000	į.
Course Co. Financials as of November 30, 2023	Fiscal Year 2024	Fiscal Year 2023	Fiscal Year 2022
Operating Revenues Revenue Received from Course Co.	\$819,836 \$0	\$736,311 \$374,411	\$735,734 \$264,000
Revenue Totals	\$819,836	\$1,110,722	\$999,734
Expense Totals	\$817,192	\$773,890	\$674,578
Revenue Over (Under) Expenditures	\$2,644	\$336,832	\$325,156
Beginning Fund Balance, 7/1 Net Change	(\$313,202) \$2,644	(\$530,804) \$336,832	(\$1,111,409) \$325,156
Ending Fund Balance, 11/30	(\$310,558)	(\$193,972)	(\$786,253)



Recreation Fund **Three Year Comparison**

Revenue - Operating Revenue - Transfer In (General Fund) Revenue - Transfer In (CARES) Revenue Totals

Expenditure Totals Revenue Over (Under) Expenditures

Beginning Fund Balance, 7/1 Net Change Ending Fund Balance, 12/31

As of 12/31/xxxx			
Fiscal Year	Fiscal Year	Fiscal Year	
2024	2023	2022	
\$103,083	\$78,100	\$56,768	
\$19,603	\$19,603	\$19,603	
\$0	\$70,000	\$0	
\$122,686	\$167,703	\$76,37	
\$286,636	\$286.208	\$238.384	
(\$163,950)	(\$118,504)	(\$162,013	
\$25,570	\$19,805	(\$118,836	
(\$163,950)	(\$118,504)	(\$162,013	
(\$138,380)	(\$98,700)	(\$280,848	

Multi-Sports Fund Three Year Comparison

Revenue - Operating Revenue - Transfer In (CARES) Revenue Totals

Expenditure Totals Revenue Over (Under) Expenditures Beginning Fund Balance, 7/1 Net Change Net Change Ending Fund Balance, 12/31

As of 12/31/xxxx			
Fiscal Year 2024	Fiscal Year 2023	Fiscal Year 2022	
\$20,822	\$14,455	\$15,617	
\$20.822	\$17,250 \$31,705	\$0 \$15.617	
320,022	831,703	\$10,017	
\$61,109	\$47,366	\$49,479	
(\$40,286)	(\$15,661)	(\$33,863)	
\$28,544	\$31,086	(\$4,210)	
(\$40,286)	(\$15,661)	(\$33,863)	
(\$11,743)	\$15,425	(\$38,073)	



Civic Center Events Fund **Three Year Comparison**

Revenue - Operating Revenue - Transfer In (General Fund) Revenue Totals

Expenditure Totals Revenue Over (Under) Expenditures

Beginning Fund Balance, 7/1 Net Change Ending Fund Balance, 12/31

		x		
F	iscal Year	Fiscal Year	Fiscal Year	
	2024	2023	2022	
	\$121,644	\$80,717	\$103,557	
	\$0	\$132,957	\$132,957	
	\$121,644	\$213,673	\$236,514	
	\$307,592	\$282,220	\$280,453	
	(\$185,947)	(\$68,547)	(\$43,939)	
	\$329,850	\$400,270	(\$64,605)	
	(\$185,947)	(\$68,547)	(\$43,939)	
	\$143,902	\$331.723	(\$108.544)	

Parking Fund Three Year Comparison

	As of 12/31/xxxx		
	Fiscal Year 2024	Fiscal Year 2023	Fiscal Year 2022
Revenue - Operating Revenue - Transfer In (ARPA)	\$323,093 \$0	\$335,246 \$52.876	\$302,002 \$0
Revenue Totals	\$323,093	\$388,121	\$302,002
Expenditure Totals	\$306,034	\$298,057	\$260,214
Revenue Over (Under) Expenditures	\$17,059	\$90,065	\$41,788
Beginning Fund Balance, 7/1	\$171,450	\$102,914	(\$72,444)
Net Change	\$17,059	\$90,065	\$41,788
Ending Fund Balance, 12/31	\$188,509	\$192,979	(\$30,656)

Planning & Community Development Fund Three Year Comparison

Revenue - Operating Revenue - Transfer In (General Fund) Revenue - Transfer In (CARES) Revenue Totals

Expenditure Totals venue Over (Under) Expenditures

Beginning Fund Balance, 7/1 Net Change Net Change Ending Fund Balance, 12/31

AS 01 12/31/0000				
Fiscal Year Fiscal Year				
2024	2023	Fiscal Year 2022		
\$323,747	\$340,339	\$243,602		
\$188,466	\$188,466	\$135,966		
\$0	\$148,750	\$0		
\$512,213	\$677,555	\$379,568		
\$671,359	\$634,831	\$584,170		
(\$159,145)	\$42,724	(\$204,602)		
\$105,124	(\$212,464)	\$50,813		
(\$159,145)	\$42,724	(\$204,602)		
(\$54,021)	(\$169,740)	(\$153,789)		

Health & Benefits Fund Three Year Comparison

	evenue		Expenditur
В		d Balanı	ce, 7/1
_	Net C	e Ralance	12/21







Human Resources Fund Three Year Comparison

Revenue Totals
Expense Totals
Revenue Over (Under) Expenditures
Beginning Fund Balance, 7/1
Net Change
Ending Fund Balance, 12/31

As of 12/31/xxxx			
Fiscal Year	Fiscal Year		
2024	2023	Fiscal Year 2022	
\$550,139	\$507,742	\$494,961	
\$562,104	\$499,422	\$315,804	
(\$11,965)	\$8,319	\$179,157	
(\$21,967)	\$97,833	\$17,655	
(\$11,965)	\$8,319	\$179,157	
(\$33.931)	\$106,153	\$196,811	

27

Finance Director Kinzler provided and discussed a Fund Balance Sheet as of 6/30/2023 and 12/31/2023 handout, as well as a Non Performing Fund Action Plan handout.

Mayor Reeves inquired about the \$83,000 for the National Opioid Settlement.

Finance Director Kinzler responded that the projected revenue would be for approximately 10 years. The revenue would be approximately \$40,000 yearly for the next couple of years and approximately \$25,000 for 2026. The revenue would be limited unless there are additional settlements.

City Manager Greg Doyon added that the National Opioid Settlement Revenue is very restricted to how it can be utilized.

Deputy Finance Director Wavra explained that in FY 2022, the first half payments were delayed until January. The school district had to recertify, which postponed tax bills being sent out by the county and postponed the City's collections by a month.

Finance Director Kinzler added that the unreserved fund balance was raised to at least 22 percent because of the anticipated delay in the first half payments.

City Manager Doyon further added that if there is an appeal and the City does not bring in the anticipated revenues, it loses some of its recertification.

Commissioner Tryon received clarification that a decline in fines and forfeitures has been a normal trend for the past five years. He further received clarification that probable factors to the decline are fewer fines and not having the ability to collect fines. The Police Department issues fines and forfeitures and Municipal Court collects them.

City Manager Doyon explained that the weather, national economy or management could affect the non performing funds. Sometimes the non performing funds provide services that are out of line with what

the community wants or there is an imbalance of the percentage of cost recovery between the user and service. He discussed a Non Performing Fund Action Plan handout.

Commissioner McKenney commented that leasing the golf courses seems to have been a success.

City Manager Doyon responded that having two public golf courses in a community of this size is unusual and difficult. The deficit has been reduced; however, because of Covid, there has been a delay in additional payments from CourseCo until they are able to hit their performance part of the contract.

Commissioner McKenney commented that entertainment is the common denominator for some of the funds needing attention. He suggested adding a non performing fund action plan topic to an upcoming work session to explore options for reducing the Recreation, Multi-Sports, Civic Center Events and Parking fund balances.

Commissioner Wolff expressed concern that the City is slipping backwards even though there has been some growth. She commented that during the safety levy process, the community was unaware of what the current and future needs were with the major influx of people that will be arriving because of the Sentinel project. There were multiple opportunities for citizens to engage and they did not. She hopes that something bad does not have to happen before the community wants to engage. Commissioner Wolff inquired about a substantial increase in the City's taxable assessments this year, other community's budget issues and if ADF International and Agri-Tech Park are in a Tax Increment Financing (TIF) District.

Finance Director Kinzler responded that the reason for the increase in the City's taxable assessment was Calumet being a commercial property. There are several caveats about receiving a newly taxable assessment. A commercial project cannot be in a TIF District or be a nonprofit and it must have a taxable value. ADF International is in a TIF District until approximately 2036 and received a tax abatement because the City issued a 20-year debt against it. Agri-Tech Park is in the East Industrial TIF District and has not had any debt issued against it.

City Manager Doyon further responded that every community is struggling with their budget and public safety needs. One of the state wide property tax caps impedes the City's ability to adjust its budget to meet what the City believes it needs to be providing to the residents and there is no option around that besides asking for a levy.

DISCUSSION OF POTENTIAL UPCOMING WORK SESSION TOPICS

City Manager Greg Doyon reported that topics for the February 6, 2024 work session include a Park and Recreation fee update, as well as lead and copper rule - SRF loan conditions for pilot project. A House Bill 355 – award and funding recommendation and storm water master plan update will be topics for the February 20, 2024 work session. An after the safety levy discussion will be a topic for a special work session on February 12, 2024.

Commissioner McKenney requested that a public safety advisory committee topic be added to an upcoming work session sooner than later.

ADJOURN

There being no further discussion, Mayor Reeves adjourned the informal work session of January 16, 2024 at 6:45 p.m.