# JOURNAL OF COMMISSION WORK SESSION October 17, 2017

City Commission Work Session Civic Center, Gibson Room 212 Mayor Kelly presiding

**CITY COMMISSION MEMBERS PRESENT:** Bob Kelly, Bill Bronson, Tracy Houck and Fred Burow. Commissioner Bob Jones was excused.

**STAFF PRESENT:** City Manager Greg Doyon and Deputy City Manager Chuck Anderson; Assistant City Attorney Joe Cik; Fiscal Services Director Melissa Kinzler; Park and Recreation Interim Director Patty Rearden; Public Works Director Jim Rearden, Sanitation Supervisor Ross Bartell, and Central Garage Supervisor Doug Alm; and, City Clerk Lisa Kunz.

\*\* Action Minutes of the Great Falls City Commission. Please refer to the <u>audio/video recording</u> of this meeting for additional detail. \*\*

**1. CALL TO ORDER:** 5:30 p.m.

#### 2. PUBLIC COMMENT

There were no public comments.

# 3. SANITATION RATE REVIEW

Public Works Director Jim Rearden introduced Sanitation Supervisor Ross Bartell and Central Garage Supervisor Doug Alm. Director Rearden reported that setting the public hearing on the sanitation rates is on this evening's agenda, the public hearing will be held on Resolution 10208 on November 7, 2017, and, if adopted, the proposed rates will go into effect December 1, 2017.

Director Rearden reviewed and discussed the attached PowerPoint that included: City sanitation customer base, staffing and personnel changes over the years, operating costs, landfill costs and tonnage, landfill agreement with Montana Waste Systems, container costs, sanitation equipment and maintenance costs, a review of previous residential rate increases, monthly rates, and current statewide landfill rates.

Director Rearden concluded that changes are primarily being proposed to residential monthly rates:

Regular 65 gallon container from \$9.83 to \$10.11 Regular 98 gallon container from \$11.51 to \$12.09 Senior citizen rate from \$8.01 to \$8.41

Staff is proposing a 5% increase on commercial dumpster rates, and making the dumpster rental a flat fee of \$2 per day.

Director Rearden noted that there are about 80 customers on the cardboard recycling route. The City sells the cardboard to either Pacific or Steel, Etc., whoever has the best price. It was going for about \$70 per ton. But, as of a few weeks ago, the City is basically getting nothing for it.

Director Rearden concluded that the proposed fees are pretty close to the lowest in the state and, if coupled with the utility rates, are probably lower.

Commissioner Bronson inquired why commercial rates weren't being adjusted this year.

Sanitation Supervisor Ross Bartell explained that it is due to competitiveness, at least for this year. Director Rearden added that the City has fixed rates by resolution. Montana Waste varies its rates time to time and customer to customer making it difficult to track.

Director Rearden reported that he recently learned that the owner of Montana Waste passed away. The local manager indicated that nothing would be changing. Director Rearden commented he would be surprised if something didn't happen, such as the company being sold. Staff will review the termination language of the contract with Montana Waste and advise the Commission.

# 4. 2018 FIRST QUARTER BUDGET REVIEW

Fiscal Services Director Melissa Kinzler provided a handout titled City of Great Falls, Fund Balance Sheet as of 9/30/2017. The general fund unreserved balance is \$3.4 million dollars. She reviewed and discussed the attached PowerPoint presentation that included: General Fund cash flow, General Fund unreserved fund balance three year comparison, General Fund three year revenue comparison, General Fund three year expense comparison.

Director Kinzler further reviewed highlighted funds that included three year comparisons for the golf courses, golf courses cash flow, swimming pools, Civic Center events and the parking fund.

She requested that the Commission let her know if it wanted any other funds highlighted for the next review.

The biggest protest that the Department of Revenue has notified her about is Calumet and it could take some time to get settled.

#### 5. <u>DISCUSSION OF POTENTIAL UPCOMING WORK SESSION TOPICS</u>

City Manager Doyon reported that the Rivers Edge Trail update has been moved to December. The next work session will consist of a TBID presentation recreating the district, and possibly a review of Title 12 City Code revisions. The CDBG program and proposed changes is scheduled for November 21<sup>st</sup>, and the Library will provide its annual report on December 5<sup>th</sup>.

Manager Doyon asked if the Commission wanted any topics added to the list.

Mayor Kelly suggested Patty Cadwell be let known that the neighborhood councils have an opportunity to present at Commission meetings should they choose to do so.

Commissioner Burow inquired about scheduling the Park Maintenance District for a work session before next year. Mayor Kelly commented that the election the proposed Park Maintenance District would go on isn't until May, 2018. Manager Doyon commented that should the Commission adopt a resolution in the January/February timeframe, it would be put on the May election ballot. Commissioner Burow suggested a plan to get information out to the public before there is a lot of misinformation.

#### **ADJOURN**

There being no further discussion, Mayor Kelly adjourned the informal work session of October 17, 2017, at 6:12 p.m.

# City of Great Falls Sanitation Division

2017 RATE ANALYSIS

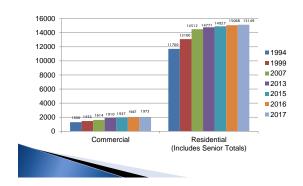
Presented at the October 17, 2017 City Commission Work Session



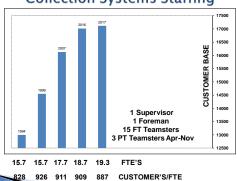
- Dctober 17, 2017
  - -- Commission Work Session Presentation
- Dctober 17, 2017
  - -- Set Public Hearing for November 7, 2017
- November 7, 2017
  - -- Public Hearing on Resolution 10208
- December 1, 2017
  - -- Rates proposed to go into effect



# **City Sanitation Customer Base**



# **Collection Systems Staffing**

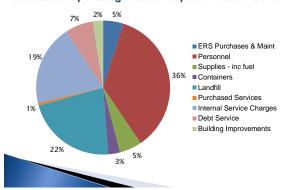


#### PERSONNEL CHANGES OVER THE YEARS

YEAR	PERSONNEL
2013	1 - Supervisor 12 - Full Time 1 - Foreman 6 - Part Time
2014	1 - Supervisor 12 - Full Time 1 - Foreman 6 - Part Time *Part Timers Eligible for Health Insurance (0)
2015	1 - Supervisor 13 - Full Time 1 - Foreman 5 - Part Time *Part Timers Eligible for Health Insurance (2)
2016	1 - Supervisor 13 - Full Time 1 - Foreman 5 - Part Time *Part Timers Eligible for Health Insurance (3)
2017	1 - Supervisor 15 - Full Time 1 - Foreman 3 - Part Time *Part Timers Eligible for Health Insurance (0)

\*Insurance requirements make it beneficial to convert more part time to full time.

#### Sanitation Operating Costs Adopted FY 2017-2018



Landfill Costs & Tonnage							
Year	LANDFILL RATE/TON	Rate Increase CPI	Landfill Tonnage	Landfill Costs			
2007	\$20.98	3.25%	33,634.14	\$705,644			
2008	\$21.39	2.00%	35,373.28	\$756,634			
2009	\$22.32	4.35%	34,950.92	\$780,105			
2010	\$22.52	0.90%	34,946.38	\$786,992			
2011	\$22.88	1.60%	34,757.38	\$795,249			
2012	\$23.05	0.75%	34,392.16	\$792,739			
2013	\$23.82	3.35%	33,725.63	\$803,345			
2014	\$24.20	1.60%	33,643.57	\$814,174			
2015	\$24.78	1.25%	33,795.07	\$837,442			
2016	\$24.86	0.32%	34,540.57	\$855,641			
2017	\$25.61	3.00%	34,019.40	\$871,237			
10 year average annual increase – 1.97%							

# Landfill Agreement with MWS

- The City of Great Falls Landfill closed December 31, 1991. The City has had a Solid Waste Disposal Agreement with Montana Waste Systems since 1992. Increases are determined by the November CPI (Consumer Price Index) each year.
- The previous Agreement with MWS expired December 31, 2016 and was for 5 years with (2) five year optional extensions. Both extended term options were renewed.
- The current Agreement went into effect January 1, 2017. It is for 8 years with (2) five year optional extensions. This Agreement was approved by the City Commission on December 20, 2016.

  - 2017 included a 3.0% increase with no CPI added.
     2018 includes a 2.5% increase with CPI maximum of 1.5%.
     The remaining 6 years of the Agreement will follow the November CPI increases.

#### **Container Costs**

YEAR	TYPE OF CONTAINER	COST PER CONTAINER	TOTAL FOR THE YEAR
2010	300 GALLON CONTAINERS 96 GALLON CONTAINERS COMMERCIAL CONTAINERS	\$279.00 EACH \$49.50 EACH N/A	\$104,514
2011	300 GALLON CONTAINERS 96 GALLON CONTAINERS COMMERCIAL CONTAINERS	\$292.00 EACH \$53.95 EACH N/A	\$106,921
2012	300 GALLON CONTAINERS 96 GALLON CONTAINERS COMMERCIAL CONTAINERS	\$294.00 EACH \$52.96 EACH \$612 - \$825 EACH	\$131,427
2013	300 GALLON CONTAINERS 96 GALLON CONTAINERS COMMERICAL CONTAINERS	\$313.05 EACH \$\$4.57 EACH N/A	\$94,836
2014	300 GALLON CONTAINERS 96 GALLON CONTAINERS COMMERCIAL CONTAINERS	\$317.00 EACH \$52.90 EACH \$538 - \$1,052 EACH	\$125,095
2015	300 GALLON CONTAINERS 96 GALLON CONTAINERS COMMERCIAL CONTAINERS	\$317.57 EACH \$52.15 EACH \$534 - \$4,567 EACH	\$103,769
2016	300 GALLON CONTAINERS 96 GALLON CONTAINERS COMMERCIAL CONTAINERS	\$317.57 EACH \$52.15 EACH \$428 - \$745 EACH	\$115,282
2017	300 GALLON CONTAINERS 96 GALLON CONTAINERS COMMERCIAL CONTAINERS	\$248.00 EACH (Staff Assemble) \$49.53 EACH (NJPA) \$400 - \$5700 EACH	\$113,592





ID	Department	Year	Manufacturer	Model	VIN	License Numbe
901	Sanitation - Residential	2016	Ford	F250	1FD7X2B62GEB55441	2-07637B
902	Sanitation - Residential	2002	GMC	2500	1GDGC24UX2Z231268	2-2074
903	Sanitation - Commercial	2011	Ford	F250	1FTBF2A65BEC75729	2-30137A
904	Sanitation - Commercial	2003	Auto Car	WX64	4V2DC6LF33N353008	2-2239
905	Sanitation - Residential	2003	Sterling	CONDOR	49HHBVCY13RM01776	2-2049
906	Sanitation - Commercial	2007	Sterling	LT9500	2FZHAZDE58AZ53445	2-2417
907	Sanitation - Residential	2004	Freightliner	CONDOR	1FVHCY34RN41371	2-2262
908	Sanitation - Residential	2016	Peterbilt	PB 320	3BPZLJ0X0GF100211	2-93976A
909	Sanitation - Commercial	2016	Kenworth	T440	3BKBLJ0X9HF147259	2-13567A
910	Sanitation - Commercial	2010	Kenworth	T800	1NKDL50X9AR261304	2-2483
911	Sanitation - Residential	2018	Auto Car	Expeditor	5VCACDAF3JH224214	Temp
912	Sanitation - Residential	2017	Auto Car	ACX 64	5VCACRUF2HH222716	2-15999B
913	Sanitation - Residential	2007	American LaFrance	CONDOR	5SXHANCY07RZ10535	2-2448
914	Sanitation - Commercial	2003	Sterling	LT9500	2FZHAZAN83AL87200	2-2138
915	Sanitation - Commercial	2007	American LaFrance	CONDOR	5SXHANCY17RZ47867	2-2419
916	Sanitation - Commercial	2016	Kenworth	T800	1NKDL70X6HJ147118	2-13557B
917	Sanitation - Commercial	2013	Peterbilt	320	3BPZL50XXDF211433	2-58996
918	Sanitation - Commercial	2017	Kenworth	T440	3BKBLI0XF0H149742	2-15998B
919	Sanitation - Residential	2017	Auto Car	ACX64	5VCACRUF4HH222717	2-16000B
920	Sanitation - Residential	1998	Volvo	WG64	4VHJCLPF2XN867570	2-1875
921	Sanitation - Commercial	2017	Kenworth	T440	3BKBLI0XF0H149743	2-15997B
923	Sanitation - Residential	2016	Peterbilt	320	3BPZLJ0X0GF100212	2-93977A
924	Sanitation - Residential	2012	Mack	LEU613	1M2AU02C0CM006339	2-30134A

#### 11 Year Maintenance Cost With Both Plans

Year	Actual/ Projected		an with no changes % increase per year	Pi	lan with Intercap Loan 6 new trucks 2016 6 new trucks 2021
2013	Actual	\$	380,137.00	\$	380,137.00
2014	Actual	\$	397,455.00	\$	397,455.00
2015	Actual	\$	432,530.00	\$	432,530.00
2016	Actual	\$	462,807.10	\$	459,543.00
2017	Actual	\$	495,203.60	\$	487,212.00
2018	Projected	\$	529,867.85	\$	355,000.00 ***
2019	Projected	\$	566,958.60	\$	362,100.00
2020	Projected	\$	606,645.70	\$	369,342.00
2021	Projected	\$	649,110.90	\$	376,728.84
2022	Projected	\$	694,548.66	\$	308,315.82
2023	Projected	\$	743,167.07	\$	314,482.13
Total 11 Year Cost		\$5	5,958,431.47	\$4	1,242,845.79

Expected Savings With New Units: \$1,715,585.68
\*\*\*Actual Year Number. Two Year Average \$422,039.00

Pr	Previous Residential Rate Increases						
	Year	Residential Rate	Residential Increase				
	2007	\$8.97/mo.	\$0.27/mo.				
-	2008	\$9.24/mo.	\$0.42/mo.				
	2009	\$9.66/mo.	0%				
	2010	\$9.66/mo.	\$0.30/mo.				
_	2011	\$9.96/mo.	0%				
-	2012	\$9.96/mo	0%				
-	2013	\$9.96/mo.	0%				
	2014	\$10.96/mo.	\$1.00/mo.				
	2015	\$11.51/mo.	\$0.55/mo.				
-	2016	\$11.51/mo.	0%				
	2017 proposed	\$12.09/mo.	\$0.58/mo.				
	10 year a	verage annual increase -	- 2.85%				

#### **MONTHLY RATES**

MONTH		0
RESIDENTIAL	CURRENT	PROPOSED
Regular 65 Gallon	\$ 9.63	\$ 10.11
Regular 96 Gallon	\$ 11.51	\$ 12.09
Senior Citizen	\$ 8.01	\$ 8.41
COMMERCIAL		
96 Gallon	\$ 21.25	\$ 21.25
300 Gallon (shared)	\$ 29.17	\$ 29.17
1.5 yard	\$ 34.19	\$ 34.19
2 yard	\$ 40.89	\$ 40.89
3 yard	\$ 58.67	\$ 58.67
4 yard	\$ 78.08	\$ 78.08
6 yard	\$116.22	\$116.22
8 yard	\$154.35	\$154.35
Cardboard Recycling	\$ 15.00	\$ 15.00
DROP BOX (per pick-up)		
3 yard construction dumpster	\$ 46.00	\$ 48.00
20 yard const. dumpster	\$272.00	\$285.00
30 yard const. dumpster	\$306.00	\$321.00
40 yard const. dumpster	\$335.00	\$352.00
per day rental fees	\$ 2.00	\$ 2.00

(eliminate short term rental of \$4.00 per day)

	Actuals FY 2015	Actuals FY 2016	Actuals FY 2017	Budgeted FY 2018 5% Revenue Increase (Residential)	Projected FY 2019 5% Revenue Increase (Commercial)	Projected FY 2020 5% Revesse Increase	Projected FY 2021 5% Revenue Increase	Projected FY 2022 0% Revenue Increase	Projected FY 2023 0% Revenue Increase	
Seginning Cosh Balance	5315,605	5552,346	3664,604	\$532,800	\$349,582	\$267,748	\$199,686	\$190,423	\$297,876	
termes										
disorllaneous	\$8.826	\$14,968	511,921	59.625	\$5,000	\$5,500	55,775	55.775	\$5,775	
Compercial utility	\$1,038,132	\$1,249,459	\$1,350,091	\$1,390,000	\$1,459,500	\$1,532,475	\$1,609,099	\$1,609,099	\$1,609,099	
Itality Equipment Rentals	\$201,332	\$20,153	\$0	50	50	50	SD	50	50	
ity Sanitation Charges	50	50	50	SD SD	50	50	50	50	50	
arboard	55,647	\$7,752	50	50	50	50	30	50	50	
Sanitation Liens	50	50	\$0	50	\$0	50	\$0	50	50	
signed	\$4,232	\$4,945	\$4,471	50	50	50	\$0	50	50	
Residential	\$2,218,450	\$2,175,103	\$2,289,083	\$2,403,537	\$2,403,537	52.523.714	\$2,649,900	\$2,649,900	\$2,649,900	
Sale of Scrap & Stephus	\$1,912	\$1,204	\$0	50	50	50	50	50	50	
sterose Loss	50	\$404,981	\$1,065,831	50	50	50	50	50	50	
Total Revenue	\$3,478,529	\$1,575,565	\$4,723,397	\$3,803,162	\$1.868.037	54.061.689	\$4,264,773	\$4,264,773	\$4.764.773	
STORTOGY*	Will control	41,0.00	34.40[17]	4110111111	- salesajas		44,441.12	310010	# direct	
Personal Services	\$1,247,915	\$1,281,464	\$1,769,991	\$1,436,861	\$1,508,704	\$1,584,139	\$1,663,346	\$1,746,514	\$1,833,839	
Supplies & Material	\$311,998	\$307,095	\$290,266	\$333,266	\$349,929	\$367,426	\$385,797	\$405,087	\$425,341	
Other Purchased Services	\$20,186	\$21,711	\$16,001	\$23,710	\$24,896	\$26,140	\$27,447	\$28,820	\$30,261	
andfill Costs	\$833,152	\$855,641	\$885,484	\$902,200	\$915,733	5929,469	\$943,411	\$957,562	\$971,926	
Drawel	50	\$290	\$0	\$2,000	\$2,100	\$2,205	\$2,315	\$2,431	\$2,553	
nternal Serv Chrys- Vehicle & Equip Maintena		\$432,530	\$459,543	\$487,217	\$422,009	\$800,284	\$416,970	\$424,800	5424,699	
stemal Serv Clays - Other	\$256,175	\$273,706	5289,616	\$299,196	\$314,156	5329,864	\$346,357	\$363,675	\$381,858	
Debt Service	\$0	50	\$256,336	\$273,857	\$242,314	5242,314	\$242,314	\$242,314		***
Capital Outlay	\$508,300	\$405,276	\$1,238,937	\$228,073	\$170,000	\$238,910	\$246,080	\$246,080	\$246,080	
Francier Out										
Total Expenses	\$3,575,181	\$3,577,703	\$4,806,174	\$3,986,380	\$3,949,871	\$4,129,751	\$4,274,037	\$4,417,291	\$4,316,667	
Revenues Over (Under) Expenses	(\$96,653)	\$300,882	(\$82,777)	(\$183,218)	(\$81,834)	(\$68,062)	(\$9,264)	(\$152,518)	(\$51,894)	
Adjustment to receivables / payables	\$333,393	(\$188,624)	(\$49,027)	\$0	50	50	\$0	\$259,971 *	50	
Inding Upperirieted Cook Balance	\$552,346	\$664,604	\$532,800	\$349,582	\$267,748	\$199,686	\$190,423	\$297,876	\$245,982	
Durrent Debt Service			\$137,574							
Maximum Principal & Interest			\$122,397							
Manager of State of S			\$792,771							
Expenses increased 5% starting in FY 2019, ex-	ceptios laternai	Serv Clegs- V	ehicle & Equip	ment Maintenano						
No of operating expenses	\$245,351	\$253,794	5264.872	\$278,756	\$283,005	5291.682	\$302.851	\$314,312	\$325,647	
7% of operating expreses	\$521,370	\$539,313	\$562,853	\$592,357	\$601,385	\$620,250	\$643,559	\$667,913	\$692,000	
***Last debt service payment is 2/15/2022.										

Total Sanitation	Fund Cas	h Flow wi	th Capita	Outlay/ D	ebt Service	without De	preciation	(Actual)		
	Actuals FV 2015	Actuals FV 2016	Actuals FV 2017	Budgeted FY 2018 5% Revenue Increase (Residential)	Projected FY 2019-5% Revenue Increase (Commercial)	Projected FY 2020 5% Reverse	Projected FY 2021 5% Revenue	Projected FY 2022 0% Revenue Increase	Projected FY 2023 0% Revenue	
Beginning Cash Balance	\$315,605	\$552,346	\$464,604	\$532,800	\$149,582	\$334,787	\$313,909	\$352,273	\$507,808	
Bevennes										
Misorllapeous	58,826	\$14,965	\$13,921	59,625	\$5,000	55,500	\$5,775	\$5,775	\$5,775	
Connercial utility	\$1,038,132	\$1,249,459	\$1,350,091	\$1,390,000	\$1,459,500	\$1,532,475	\$1,609,099	\$1,609,099	\$1,609,099	
Utility Equipment Rentals	5201,332	\$20,153	50	\$0	\$0	\$0	50	\$0	50	
City Sanitation Charges	50	\$0	50	50	50	50	50	50	50	
Carboard	\$5,647	\$7,752	\$0	\$0	50	50	50	50	50	
Sautation Lieus	\$0	80	\$0	50	\$0	-50	50	50	50	
Interest	\$4,232	\$4,945	\$4,471	50	50	50	\$0	50	50	
Residential	\$2,218,450	\$2,175,103	\$2,289,083	\$2,403,537	\$2,403,537	\$2,523,714	\$2,649,900	\$2,649,900	\$2,649,900	
Sale of Scrap & Surplus	\$1,912	\$1,204	50	50	50	\$0	\$0	50	50	
Intercap Lons	50	5404,981	\$1,065,831	50	50	50	50	50	50	
Total Revenue	\$3,478,529	\$3,878,585	\$4,723,397	\$3,803,162	\$3,868,037	\$4,061,689	\$4,264,773	\$4,264,773	\$4,264,773	
Expenses*										
Personal Services	\$1,247,915	\$1,281,464	\$1,369,991	\$1,436,861	\$1,508,704	\$1,584,139	\$1,663,346	\$1,746,514	\$1,813,839	
Supplies & Material	\$311,998	\$307,095	\$290,266	\$333,266	\$349,929	\$367,426	\$385,797	\$405,087	\$425,341	
Offser Perchased Services	\$20,186	\$21,711	\$16,001	\$23,710	\$24,896	\$26,140	\$27,447	\$28,820	\$30,261	
Landfill Costs	5833,152	\$855,641	\$885,484	\$902,200	\$915,733	\$929,469	\$943,411	\$957,562	\$971,926	
Travel	50	\$280	50	\$2,000	\$2,100	\$2,205	\$2,315	\$2,431	\$2,553	
Internal Serv Chrgs- Vehicle & Equip Mainter		5412,130	\$159.511	\$487,217	\$355,000	\$362,000	5300.302	5376779	\$300 S15	
Internal Serv Chros - Other	\$256,175	\$273,706	\$289,616	\$299,196	\$314,156	\$329,861	\$346,357	\$363,675	5351.050	
Delt Service	50	50	\$256,336	\$273,857	\$242,314	\$242,314	\$242,314	5242,314		***
Capital Ordan	\$508,300	\$405,276	\$1,238,997	\$228,073	\$170,000	5238,910	\$246,090	\$246,080	\$246,080	
Transfer Out	3010,010	9410,210	31,407,707	8440,413		342-0,710	82-1000	3210,000	9210,000	
Total Excesses	\$3,575,181	\$3,577,703	\$4,806,174	\$3,986,380	\$3,882,832	\$4,082,567	\$4,226,410	\$4,369,210	\$4,200,173	
Revenues Over (Under) Expenses	(\$96,653)	\$300,882	(\$82,777)	(\$183,218)	(\$14,795)	(\$20,878)	\$38,364	(\$104,436)	\$64,601	
Adjustment to receivables / payables	\$333,393	(\$188,624)	(\$49,027)	50	\$0	\$0	50	\$259,971	50	
Ending Utpestricted Cash Balance	5552,346	\$661,601	\$532,800	\$349,582	\$334,787	\$313,909	\$352,273	\$507,808	5572,409	
Current Debt Service			\$137,574							
Maximum Principal & Interest			\$122,397							
			\$792,771							
Expenses increased 5% starting in FY 2019, e	esception Internal	Serv Chrgs- V	ehicle & Equip	nest Maintenaco						
6% of operating expenses	5245,351	\$259,794	\$264,872	\$278,756	\$277,641	\$288,107	\$299.041	\$310,465	\$316.327	
17% of operating expenses	\$521,370	\$539,313	\$562,853	\$592,357	\$589,988	\$612,228	\$635,463	\$659,739	\$672,196	
***Last debt service payment is 2/15/2022. *Release of the cash reserves for debt service										

#### Current Statewide Landfill Rates

Current Statewide Landfill Rates							
PUBLIC	RESIDENTIAL RATE	COMPETITION	LANDFILL FEE	OWN LANDFILL			
Billings	\$10.71	NO	\$18.00	YES			
Great Falls	\$11.51(\$12.09)	YES	\$25.61	NO			
Helena	\$14.98	NO	\$30.25	NO			
Havre	\$15.38	NO	\$37.04	NO			
Kalispell	\$15.97	YES	\$31.05	NO			
Bozeman	\$23.98	YES	\$27.00	NO			
PRIVATE	RESIDENTIAL RATE	COMPETITION	LANDFILL FEE	OWN LANDFILL			
MWS GF	\$10.46	YES	\$28.75	YES			
MWS County	\$11.23 Black Eagle \$23.86 Belt	NO	\$28.75	YES			
Evergreen Kalispell	\$15.95	YES	\$31.05	NO			
Allied/Republic Bozeman (2016)	\$21.55	YES	\$29.70	NO			
Allied/Republic Missoula	\$28.80	NO	\$62.96	YES			
	MINISTER STATE OF THE PARTY OF						

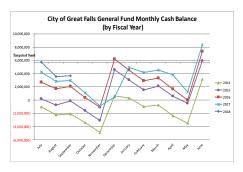
# Fiscal Year 2018 Quarterly Budget Review 1st Quarter

# General Fund Unreserved Fund Balance Three Year Comparison

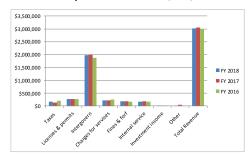
	Fiscal Year	Fiscal Year	Fiscal Year
	2018	2017	2016
Beginning Fund balance, 7/1	\$8,742,657	\$7,026,833	\$3,068,392
Plus: Total YTD Revenues	\$3,027,214	\$3,045,442	\$2,977,211
Minus: Total YTD Expenses	\$8,324,713	\$7,309,157	\$7,089,427
Ending Fund balance, 9/30	\$3,445,158	\$2,763,118	(\$1,043,824)

FB: 11.22% of expenses; \$5,223,416 would be 17%; total budgeted expenses

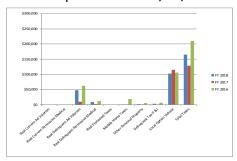
#### General Fund Cash Flow



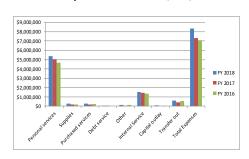
# General Fund Three Year Revenue Comparison as of 9/30/xx



# General Fund Three Year Tax Revenue Comparison as of 9/30/xx



# General Fund Three Year Expense Comparison as of 9/30/xx



# Highlighted Funds – Golf Courses Three Year Comparison as of 9/30/XX

	Fiscal Year	Fiscal Year	Fiscal Year
	2018	2017	2016
Beginning Fund balance, 7/1	(\$948,090)	(\$848,200)	(\$925,713)
Plus: Total YTD Operating Revenues	\$395,533	\$389,209	\$414,821
Plus: Total YTD Transfers In			\$25,000
Plus: Total YTD Revenues	\$395,533	\$389,209	\$439,821
Minus: Total YTD Expenses	\$453,436	\$348,491	\$588,948
Ending Fund balance, 9/30	(\$1,005,993)	(\$807,482)	(\$1,074,840)

#### **Golf Courses Cash Flow**



# Highlighted Funds – Swimming Pools Three Year Comparison as of 9/30/XX

	Fiscal Year	Fiscal Year	Fiscal Year
	2018	2017	2016
Beginning Fund balance, 7/1	\$133,382	\$117,523	\$44,906
Plus: Total YTD Operating Revenues	\$376,371	\$321,968	\$257,843
Plus: Total YTD Transfers In	\$66,966	\$66,966	\$95,347
Plus: Total YTD Revenues	\$443,337	\$388,934	\$353,190
Minus: Total YTD Expenses	\$361,461	\$325,506	\$460,293
Ending Fund balance, 9/30	\$215,258	\$180,951	(\$62,197)

# Highlighted Funds – Parking Three Year Comparison as of 9/30/XX

	Fiscal Year 2018	Fiscal Year 2017	Fiscal Year 2016
Beginning Fund balance, 7/1	\$410,692	\$365,339	\$560,503
Plus: Total YTD Operating Revenues Plus: Total YTD Transfers In	\$131,150 \$0	\$141,900 \$0	\$141,489 \$0
Plus: Total YTD Revenues	\$131,150	\$141,900	\$141,489
Minus: Total YTD Expenses	\$115,169	\$111,940	\$98,024
Ending Fund balance, 9/30	\$426,673	\$395,299	\$603,968

# Highlighted Funds – CC Events Three Year Comparison as of 9/30/XX

	Fiscal Year	Fiscal Year	Fiscal Year
	2018	2017	2016
Beginning Fund balance, 7/1	\$110,747	\$114,646	\$118,325
Plus: Total YTD Operating Revenues	\$28,743	\$35,980	\$37,545
Plus: Total YTD Transfers- In	\$55,935	\$55,935	\$46,940
Plus: Total YTD Revenues	\$84,678	\$91,915	\$84,485
Minus: Total YTD Expenses	\$132,426	\$130,769	\$113,265
Ending Fund balance, 9/30	\$62,999	\$75,792	\$89,545

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