# **Great Falls Tourism Business Improvement District Board of Directors Meeting Minutes**

Thursday, February 18, 2016 | 1:00 PM - 3:30 PM | Great Falls Area Chamber of Commerce Lower Level Video Conference room, Great Falls, Montana

Directors: Scott Shull, Sandra Thares, Scott Arensmeyer, Becky Amaral-Miller

Staff: Rebecca Engum, Vanessa Hayden

Guests: Tom Robitaille, Kirk Fried, Fred Boekel, Gregory Gordos, Larry Stimac

Times are approximate and agenda items may be taken out of order. Any Director with a potential conflict of interest on the agenda should state the conflict at the start of the meeting.

## 1:04 | Call to Order and Consent Agenda – Scott Shull

The consent agenda is made up of routine day to day items that require Board action, but do not appear to have a significant public impact. Items may be pulled from the consent agenda for separate discussion/vote by any board member.

- a) Accept Excused Absences: Laurie Price-Manning, Malissa Hollan, Ryan Carroll
- b) Approve/disapprove minutes of 1-28-2016 Board of Directors Meeting

## **ACTION TAKEN**

Motion made to approve consent agenda. Seconded. No discussion. All in favor. None opposed. Motion carried.

- 1:05 | Request for Funding Scott Shull Treasure State Horse Show – Tom Robitaille \$1,500 request for Horse Show June 10<sup>th</sup> – 12<sup>th</sup>, 2016
- 1:20 | Copper Cup Kirk Fried \$3,685 request for Lacrosse Tournament March 25<sup>th</sup> – 27<sup>th</sup>, 2016
- 1:35 | Walking Tour Gregory Gordos \$2,250 request to produce 10,000 River's Edge History Walking Tour Brochure
- 1:50 | Revisit Montana Elite Juniors Rebecca Engum

Approve/disapprove funding requests.

#### **ACTION TAKEN**

Motion made to approve \$1,500 for the Treasure State Horse show. Seconded. No discussion. All in favor. One abstained. None opposed. Motion carried.

## **ACTION TAKEN**

Motion made to approve \$3,500 for the Lacrosse tournament. Seconded. No discussion. All in favor. None opposed. Motion carried.

## **ACTION TAKEN**

No action taken for the request for funding for the Walking Tour brochures.

#### Mission

To generate room nights for the lodging facilities in the City of Great Falls, Montana by effectively marketing and funding grants to promote our region as a preferred travel destination.

## **ACTION TAKEN**

Motion made to approve \$1,000 for the Montana Junior Elites. Seconded. Discussion occurred in regards to generated revenue from events. Three For. One Against. Motion carried.

2:25 | Executive Director Update – Rebecca Engum Rebecca Engum gave the report.

2:10 | Financial Review – Rebecca Engum Accept January Financials

## **ACTION TAKEN**

Motion made to accept January financials. Seconded. No discussion. All in favor. None opposed. Motion carried.

## 2:30 | ExpoPark Planning - Rebecca Engum

Approve/disapprove applying for US Economic Development Agency planning grant for \$50,000, Montana Department of Commerce Big Sky Trust Fund grant for \$25,000 and matching \$25,000 for ExpoPark Study.

## **ACTION TAKEN**

Motion made to approve applying for US Economic Development Agency planning grant for \$50,000, Montana Department of Commerce Big Sky Trust Fund grant for \$25,000 and matching \$25,000 for ExpoPark Study. Seconded to move forward with the \$50,000 fund grant, and matching \$25,000 for the ExpoPark study. All in favor. None opposed. Motion carried.

# 2:35 | USA Today - Rebecca Engum

Approve/disapprove partnering with CVB to place full page print advertising in USA Today National Treasures Magazine for 100 Year National Park Celebration for \$6,000.

#### **ACTION TAKEN**

Motion made to approve partnering with CVB to place full page print advertising in USA Today National Treasures Magazine for 100 Year National Park Celebration for \$6,000. Seconded. All in favor. None opposed. Motion carried.

2:40 | Wing World Goldwing Member Magazine – Rebecca Engum Approve/disapprove partnering with CVB to place full page print advertising in Wing World Magazine in July and August for \$1,900.

## **ACTION TAKEN**

Motion to approve partnering with CVB to place full page print advertising in Wing World Magazine in July and August for \$1,900. Seconded. All in favor. None opposed. Motion carried.

2:50 | Great Friends League Membership Plan – Rebecca Engum Approve/disapprove Great Friends League Membership plan.

# **ACTION TAKEN**

No action taken.

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2:45 | Montana Stockgrower's Sponsorship – Rebecca Engum Approve/disapprove sponsoring Montana Stockgrower's Policy Committee Meeting in Great Falls June 8th-10<sup>th</sup>, 2016 for \$1,000.

## **ACTION TAKEN**

Motion made to approve sponsoring Montana Stockgrower's Policy Committee Meeting in Great Falls June 8th-10<sup>th</sup>, 2016 for \$1,000. Seconded. All in favor. None opposed. Motion carried.

2:47 | National Heritage Meeting Sponsorship – Rebecca Engum Approve/disapprove sponsoring National Heritage Meeting on April  $1^{\rm st}$ , 2016 in Great Falls for \$100.

## **ACTION TAKEN**

Motion made to approve sponsoring National Heritage Meeting on April 1<sup>st</sup>, 2016 in Great Falls for \$100. Seconded. All in favor. None opposed. Motion carried.

2:55 | Public Comment – Scott Shull Comments received concerning business project at ExpoPark.

3:26 | Adjourn - Scott Shull